## **Executive Biography**



Peter Elden Consultant Facilities Solutions Strategist

## Facilities services and growth professional, leading the way on the future of tomorrow

Peter joins 4xi Global Consulting & Solutions following an accomplished career as an executive and proven leader in all aspects of Global Account Management and business development for Fortune 500 companies.

For the past decade, Peter was Vice President of Business Development for a global provider of workplace and facilities service solutions to business & industry across multiple industries including; Pharmaceutical, Biotechnology, Oil and Gas, Airlines, Food, Beverage and Consumer Products.

Peter has also worked and conducted business overseas, as an expat in Ireland. Throughout his career, he has negotiated major contracts in Puerto Rico, China, Spain, Belgium, the UK, Russia, Poland, and Argentina.

Over 20 years of his career was in the engineering and construction industry, leading business development efforts and negotiating contracts for the design and construction of capital projects up to seven hundred fifty million dollars.

His focus is on listening, learning, and understanding the clients needs, then crafting a range of solutions that meet client challenges, solving problems and creating opportunities along the journey.

Peter and his fiancé live under the gaze of the iconic Golden Gate Bridge in San Francisco, and is a keen golfer, biker, and skier.

Our strength is the power of our collective.

## **Client Engagements:**

Peter leads the growth of 4xi's SoftBank Robotics partnership in the scaling of autonomous robots as a service (Raas) into the world of facilities services and building management. Peter is also available to support organizations seeking to grow in the world of FM, in addition to offering facilities services strategic advisory to organizations seeking to optimize the work experience and efficiency.



Growth



Strategy



**Facilities** 



Technology



**Robotics** 



Leadership